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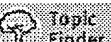
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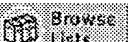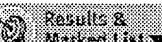
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Business Wire
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Pilot Software Announces Pilot Desktop Reporting For OLAP Applications; Integrates Crystal Report Writer Directly Into OLAP Applications

Business Wire; New York; Dec 14, 1998; <u>Business/Technology Editors;</u>

Start Page: 1
Dateline: MASSACHUSETTS

Abstract:
CAMBRIDGE, Mass.--(BUSINESS WIRE)--Dec. 14, 1998--Pilot Software today announced Pilot Desktop Reporting, which seamlessly integrated standard reporting capabilities with all of its Pilot Decision Support Suite (PDSS) applications.

Pilot Desktop Reporting uses Seagate Software's Crystal Reports for providing quality printed reports. Seagate Crystal Reports is a market-leading database access and analysis tool specializing in presentation-quality reports from virtually any database. It offers flexible analysis and formatting capabilities, which enable reporting from the dynamic on-line analysis of PDSS.

Full Text:
Copyright Business Wire Dec 14, 1998

CAMBRIDGE, Mass.--(BUSINESS WIRE)--Dec. 14, 1998--Pilot Software today announced Pilot Desktop Reporting, which seamlessly integrated standard reporting capabilities with all of its Pilot Decision Support Suite (PDSS) applications.

Pilot Desktop Reporting uses Seagate Software's Crystal Reports for providing quality printed reports. Seagate Crystal Reports is a market-leading database access and analysis tool specializing in presentation-quality reports from virtually any database. It offers flexible analysis and formatting capabilities, which enable reporting from the dynamic on-line analysis of PDSS.

The new Pilot Desktop Reporting offers advanced reporting capabilities against PDSS. Using Crystal Reports Professional, users can develop their own reports using from custom PDSS applications or modify delivered reports in the Pilot Desktop framework.

PDSS is targeted at the full spectrum of cross-industry information users who need robust, high-performance analytical solutions. It enables people to analyze their operational, market and customer data, discover critical factors and trends that drive the business, then use that knowledge to take specific actions to optimize company performance.

"Our customers have been requesting highly flexible reporting with presentation-quality output," said Walter Elliot, general manager, Pilot Software. "Pilot Desktop Reporting enables them to easily develop and run reports unique to their own organizational requirements. This is valuable because it allows customers to obtain a high degree of information accuracy and intelligence in a ready-to-use and flexible environment." Pricing and Availability

Pilot Desktop Reporting is available immediately. Special introductory pricing of $7,995 is available through December 1998; after that, pricing will be $9,995.

Pilot Software (www.pilotsw.com), a subsidiary of Platinum Equity Holdings, develops and markets **Web-based** and client/server business intelligence solutions designed to improve decision making through flexible analysis of market, customer and business data. More than 100,000 users in industries such as financial services, consumer packaged goods, telecommunications, health **care** and retail have rapidly deployed Pilot Software's online analytical processing (OLAP) and data mining solutions since its founding in 1984. Pilot Decision Support Suite's hybrid OLAP solution offers both high performance and the ability to analyze large data sets to **manage** all of an organization's divergent analytical needs. Headquartered in Cambridge, Mass., Pilot Software has a strong international presence with offices worldwide.

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